NANOS Productivity and Compensation Toolkit
“Unique makes us great”

Purpose of the Toolkit
Resources for NANOS members regarding the clinical value & uniqueness of Neuro-Ophthalmology

Helpful Hints:
✓ Rarity of Neuro-Ophthalmologists
✓ Difference between Neuro-Ophthalmology & Neurology
✓ Difference between Neuro-Ophthalmology & Ophthalmology
✓ Diagnostic error of Neuro-Ophthalmic Conditions
✓ Downstream Value of Neuro-Ophthalmology
  - Diagnostic tests, surgeries, admissions
  - Critical and expected input for other services: Oculoplastics, Retina, Neurosurgery, Neurology, Oncology, ENT, Rheumatology, Endocrinology
  - Eye Care Safety Net – supporting our high volume colleagues when patients are complicated
✓ Extensive time needed for Neuro-Ophthalmology patients
✓ Extensive non-billable work in Neuro-Ophthalmology
  - Reviewing records, images, phone calls

Things to check:
✓ Are you billing and coding appropriately to reflect all services rendered?
✓ Do you understand the new CMS E/M coding starting January 2021?
  - Total time spent versus medical decision making
✓ Are you maximizing efficiency and productivity?
  - Are you utilizing scribes; doing telemedicine; utilizing other providers for refractions, prisms and screening; getting adequate tech support; ordering testing when needed; adding inpatient consults; adding services such as botulinum injections?

References: