

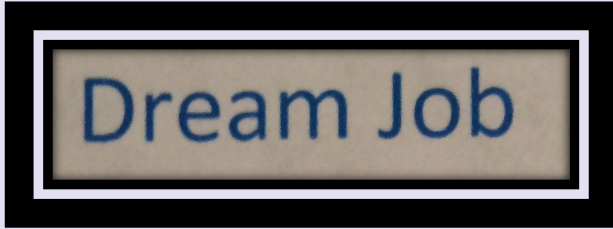
48<sup>TH</sup>

ANNUAL  
MEETING  
NANOS  
2022



# NANOS PRODUCTIVITY AND COMPENSATION TOOLKIT

## “UNIQUE MAKES US GREAT”



### PURPOSE OF THE TOOLKIT

Resources for NANOS members regarding the clinical value & uniqueness of Neuro-Ophthalmology



### HELPFUL HINTS:

- ✓ Rarity of Neuro-Ophthalmologists
- ✓ Difference between Neuro-Ophthalmology & Neurology
- ✓ Difference between Neuro-Ophthalmology & Ophthalmology
- ✓ Diagnostic error of Neuro-Ophthalmic Conditions
- ✓ Downstream Value of Neuro-Ophthalmology
  - Diagnostic tests, surgeries, admissions
  - Critical and expected input for other services: Oculoplastics, Retina, Neurosurgery, Neurology, Oncology, ENT, Rheumatology, Endocrinology
  - Eye Care Safety Net – supporting our high volume colleagues when patients are complicated
- ✓ Extensive time needed for Neuro-Ophthalmology patients
- ✓ Extensive non-billable work in Neuro-Ophthalmology
  - Reviewing records, images, phone calls

### THINGS TO CHECK:

- ✓ Are you billing and coding appropriately to reflect all services rendered?
- ✓ Do you understand the new CMS E/M coding starting January 2021?
  - Total time spent versus medical decision making
- ✓ Are you maximizing efficiency and productivity?
  - Are you utilizing scribes; doing telemedicine; utilizing other providers for refractions, prisms and screening; getting adequate tech support; ordering testing when needed; adding inpatient consults; adding services such as botulinum injections?

### REFERENCES:

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- Stunkel L, Newman-Toker DE, Newman NJ, Biousse V. Diagnostic Error of Neuro-Ophthalmic Conditions: State of the Science. *J Neuroophthalmology*. 2021; 41: 98-113.

BROUGHT TO YOU BY THE NANOS PRODUCTIVITY AND COMPENSATION COMMITTEE

SCAN FOR  
TOOLKIT

