NANOS Productivity and Compensation Toolkit

“Unique makes us great”

PURPOSE OF THE TOOLKIT
Resources for NANOS members regarding the clinical value & uniqueness of Neuro-Ophthalmology

HELPFUL HINTS:

✓ Rarity of Neuro-Ophthalmologists

✓ Difference between Neuro-Ophthalmology & Neurology

✓ Difference between Neuro-Ophthalmology & Ophthalmology

✓ Diagnostic error of Neuro-Ophthalmic Conditions

✓ Downstream Value of Neuro-Ophthalmology
  - Diagnostic tests, surgeries, admissions
  - Critical and expected input for other services: Oculoplastics, Retina, Neurosurgery, Neurology, Oncology, ENT, Rheumatology, Endocrinology
  - Eye Care Safety Net – supporting our high volume colleagues when patients are complicated

✓ Extensive time needed for Neuro-Ophthalmology patients

✓ Extensive non-billable work in Neuro-Ophthalmology
  - Reviewing records, images, phone calls

Brought to you by the NANOS Productivity and Compensation Committee

THINGS TO CHECK:

✓ Are you billing and coding appropriately to reflect all services rendered?

✓ Do you understand the new CMS E/M coding starting January 2021?
  - Total time spent versus medical decision making

✓ Are you maximizing efficiency and productivity?
  - Are you utilizing scribes; doing telemedicine; utilizing other providers for refractions, prisms and screening; getting adequate tech support; ordering testing when needed; adding inpatient consults; adding services such as botulinum injections?

REFERENCES: